



Retail Insurance Qualification

Do you want to be an F&I Business Manager?

In order for an individual to get into Finance & Insurance they need to obtain the following:

- They should have a matric with math's and two languages. If the learner does not have a Grade 12/ Matric this can be achieved by doing the fundamental unit standards as additional programmes.
- NCA Card – this is required before the individual can even take down an application form.
- The Retail Insurance Qualification – according to the legislation representatives are given up to 6 years to complete a qualification and would need to work under supervision until they have completed this. However, this qualification can comfortably be completed in 1 year and please note that although you have 6 years to complete this, verification will only take place once you have completed the Qualification.
- Regulatory Exam Level 1 – This is the equivalent of a board exam and covers the legislative requirements of a representative. The individual has two years from time of appointment to complete this.
- Regulatory Exam Level 2 – this covers products and the individual has six years to complete this.
- Continuous professional development – this is ongoing training and up skilling to ensure that the F & I Business Manager remains current.

We offer the Retail Insurance qualification in 4 ways:-

1. As a one year full-time student programme; or
2. As a one and a half year part-time student programme; or
3. As Workshop courses; or
4. As self-study with learner support telephonically.

Registration for the qualification is open all year however we only have 3 intakes per year:-

1. First Intake – February
2. Second Intake – June
3. Third Intake - October

